



PIPING UP

SPRING 2009

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OFFICER'S MESSAGE



“Above all, let’s remember that there is no problem too large or too great for us to overcome if we work together as a team, as a company, as John J. Kirlin, LLC.”

The current economic recession could become one of the worst we will face in our lifetimes, and for many, this is the first financial downturn you have experienced in your careers.

John J. Kirlin LLC’s survival over the past 49 years is attributable to the fact that we are a resilient company, and we are fortunate to have veterans who can weather tough times. Another reason we have outlived our competition is because John J. Kirlin, LLC has not relied on just one market segment; we have positioned ourselves to be adept at acquiring clients in both the public and private sectors. Therefore, usually just one market segment suffered when we hit a downturn, and we relied on the others to carry us through to better times. But this crisis is different—it is impacting both the private and the public sectors simultaneously.

What all of this means to our company is that we are going to see a shortage in the availability of public and private construction in 2009, and the further away from Washington D.C. one of our divisions is located, the harder and longer the impact of the downturn is going to be felt.

The silver lining is that we reacted as a team and signed a near-record amount of work in 2008. In accomplishing this feat, our company is well-poised to face uncertain times. But this backlog will only carry us through a short downturn. It will not enable us to endure a long recession, so we are going to have to go back to being the resourceful company we’ve always been.

When President Obama took office, he indicated that as Americans, we will all have to sacrifice to get through this economic slump. This past December, I asked the employees at John J. Kirlin to do the same. To help us endure past recessions, we enacted the “1% rule” whereby each department in each division - and each of our jobsites - was asked to find ways to do the same with less. This was not just a cost-cutting exercise, but a deep look into our policies and procedures to determine if there are better, less costly ways to accomplish the same tasks.

In today’s economic climate, our actions cannot just stop there:

- We can’t afford to let any potential opportunities get away from us, so I am asking all of you to become company salesmen and keep your eyes and ears open for new work.
- The estimators, project managers and senior management have to collectively take our game to the next level and fight harder to win work through ingenuity and out-smarting the competition. We have to bid on every project possible.
- The field and office management teams need to plan and execute jobs better, ensuring that plans are communicated to all participants so that everyone becomes accountable.
- We must keep collaborating as a team to meet or beat the labor numbers on our projects.
- We all need to continue (or start) taking better care of ourselves so that we do not run up our healthcare costs.
- Everyone must work safely so that we do not increase our workmen’s compensation insurance and, at the same time, we need to work smartly to avoid accidents that damage buildings or owners’ property, thus increasing our general liability insurance costs.

Above all, let’s remember that there is no problem too large or too great for us to overcome if we work together as a team, as a company, as John J. Kirlin, LLC. We will get through these tough times, and we will come out on the other side stronger, better, and wiser than when we went in. Together, we can survive almost anything.

A handwritten signature in black ink, appearing to read "Robert W. Bacon". The signature is fluid and cursive, with a long horizontal stroke at the end.

Robert W. Bacon
President/CEO

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Piping Up is a tri-annual publication dedicated to the clients, friends, and employees of The Kirlin Companies.

John J. Kirlin, LLC (“JJK”) is one of the largest mechanical contracting companies in the United States and is comprised of five divisions:

- **Mid-Atlantic Division**
Rockville, MD office and fabrication facility; Baltimore, MD satellite office
- **Carolinas Division**
Raleigh, NC office; Columbia, SC satellite office
- **Florida Division**
Fort Lauderdale, FL office; Tampa, Miami and Orlando satellite offices
- **Kirlin Mechanical Services Division (“KMS”)** offers a wide range of plumbing and mechanical services throughout the Mid-Atlantic Region.
- **Special Projects Division (“SPD”)** specializes in upgrading the nation’s aging military medical and medical research lab facilities. Their Rockville, MD office supports SPD field staff nationwide.

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Note: John J. Kirlin, LLC employees mentioned within this publication are highlighted in bold type.

SPECIAL FEATURES

John J. Kirlin Goes “Green”!

You are now reading our first-ever “e-Piping UP,” one of several new postings on our ever-changing and expanding web site—www.jjkllc.com. This electronic newsletter format was a “1% suggestion” made by Carolina’s **Courtney Eaves**.

The new and improving communication tools you will continue to see are signs of the times, and indicative of the direction in which our company is heading. The Green Movement has been propelled to the forefront of our nation’s priorities, and though our company had already embraced it, we are now kicking it into a higher gear.

Two years ago, John J. Kirlin, LLC embarked on a strategic planning process, and one of our goals was to increase efficiency, productivity and quality. This goal coincides with our implementation of forces like Building Information Modeling (BIM) and Integrated Project Delivery (IPD) that have begun to transform our industry. As a company, we cannot afford to stand still; rather, we must continue to embrace change.

To accomplish our three-part planning goals and to address changes to our business, we hired our first-ever Chief Information Officer (CIO), Marc Kraus. Marc has begun the transition by investing in a new Storage Area Network (SAN). This network will position us for increased electronic file storage needs (CAD) as our company migrates to the next level of BIM, moves forward with our new Project Management System (built on a Microsoft Sharepoint platform), and pushes to go paperless with e-billing and electronic document imaging. We have also invested in new tape back-up technology and have made significant strides in the process of integrating all of the Kirlin Companies into one network. And this is just the beginning!

We believe the end result of all of our IT and process improvements will help John J. Kirlin, LLC position itself to come out on the other side of the recession as a stronger and smarter company.

Kirlin Claims Three “Project of the Year” Awards and Nationwide Recognition

McGraw-Hill Construction Publications

In the March 4, 2009 edition of McGraw-Hill Construction’s national publication, *Engineering News Record (ENR)*, John J. Kirlin LLC’s **Newseum** project was one of only 23 projects in the United States to win a prestigious 2008 “Best of the Best” award. Deemed to be outstanding among hundreds of projects submitted to McGraw-Hill’s 11 regional publications, “Best of the Best” finalists were selected for their display of construction

and design excellence, innovation, teamwork, aesthetic quality, workmanship and contribution to the community. Newseum was named “Project of the Year” representing the “Cultural” category.

Newseum is a 471,000 square-foot multi-purpose museum located in downtown D.C. The building includes 250,000 square feet of exhibit space, 100,000 square feet of administrative offices, and 135 luxury apartments. Owned and operated by the Freedom Forum, Newseum boasts such exhibits as the



remains from the antenna of the World Trade Center, the Unabomber’s wood shack, eight sections of the Berlin Wall as well as Checkpoint Charlie - the daunting guard tower perched behind the Wall. There are also two operating TV studios that broadcast year round in what is touted as one of the most interactive museums ever built.

Kirlin’s work included the installation of two 900-ton chillers and one 350-ton chiller, which feed 30 air handlers. Four dual-temperature pumps supply both radiant heating and cooling to 21 different zones throughout the structure. Four cooling towers, located on three separate roof areas, supply condenser water to the chillers and to the heat pumps in the residences, and to several computer room air conditioning (CRAC) units. The equipment also powers two extensive kitchens operated by world-famous chef Wolfgang Puck powered by this equipment. The intricate nature of the project meant our piping systems had to weave through an extraordinary amount of temporary structural steel to support the unique architecture as it was built up.

Newseum initially clinched the “Project of the Year” Cultural category award last fall when *Mid-Atlantic Construction’s* regional judges selected the project to advance as a national contender. Another high-profile “Project of the Year” award winner was **Nationals Park**, chosen by *Mid-Atlantic Construction’s* judges to represent the “Sports and Entertainment” category.

Nationals Park is the new home to Major League Baseball’s Washington Nationals. This fast-track, design-build project was completed in an unprecedented 22 months. It is over one million square feet and seats more than 41,000 fans, including 78 suites. Nationals Park is the first professional ballpark to achieve LEED® Silver Certification.

For more information on Nationals Park, refer to our “Design Build Experience and Strengths” story in the Project News section on page 4.

American Public Works Association, South Florida

On November 7, 2008, **Homer Gregorian** (pictured far right) was presented with a plaque on behalf of John J. Kirlin, LLC's **6MGD Membrane Softening Water Treatment Plant** project. Completed on schedule in February 2008, this project was selected as the association's 2008 "Project of the Year" for its state-of-the-art features and for its dual functionality as a water treatment facility and the City's Emergency Operations Center.



Blair House Work Wows D.C. Government Facilities Spokesperson

Kirlin's Mechanical Services Division had the privilege, and accepted the challenge, to renovate the White House guest quarters just prior to the November 2008 election. Though the specifics about this highly secure government project cannot be shared, the sentiments of the State Department Domestic Facilities Chief are summed up below:

"I am going to tell you just how flat out impressed I am with the whole crew from the top down. It started when the material was placed on site in half the time I thought it would take, all the way through to the finished product. I came out of local 602 and I appreciate quality work. Your guys were phenomenal. Your welders were artists with a welder. Your site foreman always took the time to [keep] everyone informed, in the loop, hold our hands when something went bump, and somehow still run his crew. They brought the project in on time when most of my management thought it wasn't going to happen. They were cooperative and understanding of the security process and didn't create one problem."

John J. Kirlin, LLC and the Mechanical Services Division would like to thank the entire Blair House team for their outstanding performance on this high-profile, milestone project.

Kirlin's Excellent Safety Record Remains Steady

"What is your experience mod history?" is a question on nearly every Contractor Pre-Qualification Form Kirlin completes. Fortunately, we have always been able to respond with favorable results.

Our Experience Modification Ratio (EMR) has consistently been well under 1.0, the average for our competition. Our 2008 year-end EMR was an impressive .76.

There are many questions about what this number means and how it is calculated. Simply put, it is a comparison of the workman's compensation and safety performance of similar contractors and is based on three years of claims history. Our current EMR was based on the April 1, 2005-March 30, 2008 timeframe. So-called "Wrap Up Programs" (owner or contractor controlled insurance plans) are also included in this number, so any claims an insurance company pays out can follow us for three years.

Why is a low EMR important to you? Especially in tough economic times, new project awards and insurance expense savings for Kirlin can increase job security for everyone. It also means, as a team, we are reaching the ultimate goal of our Safety Program: to have our employees go home safely at the end of the day. Let's keep up the good work!

Educational Seminars: Springboards for Success in 2009

Special Projects Division Annual Project Management Seminar; Rockville, MD

The John J. Kirlin Special Projects Annual Seminar was held at the Dulles Hyatt Hotel the weekend of February 20. **Crystal Willis** coordinated a Friday evening reception on behalf of visiting project managers from all over the country.

Saturday morning, SPD President Dick Moore took the floor while the D.C. 2009 Inaugural Parade recording of his alma mater's fight song ("VMI Spirit") played in the background. Dick's opening remarks focused on goal setting, inspired by Stonewall Jackson's famous quote, "You may be whatever you resolve to be." The remainder of the day included hour-long break-out sessions addressing topics like: customer satisfaction, proper accounting documentation and filing procedures, competitive bidding strategies including Performance Information Procurement System (PIPS), sustainable design, and project management-related concepts.

The seminar concluded with the distribution of awards. See our Special Awards section on page 8 for more details.

Continued on the next page

Florida Foreman Training Seminars

Monthly foreman's training sessions started the Florida offices off in the right direction for 2009. On January 21, **Bob Heslekrants** conducted a class on "Submittals" (pictured at right). February 18's course on the "LAR/Labor Chart" process was taught by **Jim Calvert** and **Fred Webster**, and on March 18, **Bob Calley**, **David Livermore** and **Scott Krum** tutored the group on "Fab Shop and Trucking Etiquette."



Also in 2009, Kirlin began conducting voluntary training courses for current and soon-to-be foremen. Held every other Saturday morning, these classes are designed to directly impact Kirlin project success. Topics correlate with one another and are interdependent throughout the year. February sessions covered "Properly Preparing a Material Take-Off" and "Working with the Fabrication Facility to Produce Your Job's Fabrication Budget", while a March 28 session dealt with "Estimating Labor" (pictured below). Future sessions will include "Building a Labor Chart" and "Maintaining the LAR."

Future sessions will include "Building a Labor Chart" and "Maintaining the LAR."



Our thanks to the following volunteer instructors for sharing their knowledge and time: **Jim Calvert, Fred Webster, Dan Harrity, Art Studer, Clarence Lohmann and John Buhler.** We also extend our appreciation to these individuals who are attending in order to improve themselves and John J. Kirlin: **Blaine Landess, Ken Beer, David Livermore, Scott Krum, Jay Merriman, Seanry Johnson, Sean Reif, Kerry Jean-Baptiste, Sean King, Derek Bashansci, Mike Vazquez and Tom Rooney.**

PROJECT NEWS

Novartis Plant Projects: Revolutionary Opportunities for John J. Kirlin, LLC

Kirlin's Carolinas Division is nearing completion of the North Carolina-based Novartis Facility Operations project.

The "Fac Ops" contract was awarded to John J. Kirlin, LLC in August, 2008, with substantial completion required by January 2009. Over 28,000 feet of pipe (mostly welded carbon and stainless steel) had to be fabricated and installed within the five-month period, and 37,000 diameter inches of B31.3 welding had to be completed in an eight-week window. This fast-track process required a second shift for our fab shop craftsmen. Setting of the boilers, chillers and tanks, along with piping and equipment insulation, were also part of our scope. The Kirlin project team consisted of **Dominic Summers, Adam Lomnicki, Ralph Conte, David Taylor, Sam Gepner and Cliff Holbrook.**

Construction also began in February on the Vaccine Manufacturing Facility, scheduled for completion in February 2010. This building will be the backbone of the new \$600-million, 300,000 square-foot Novartis plant being built in Holly Springs, NC, and includes the Fac Ops facility. Rather than relying on traditional egg-based vaccine production, the new Novartis plant will pioneer cell culture-derived flu vaccine production in the United States.

Kirlin is thrilled to help build facilities that will play a pivotal role in preparing the world for a potential flu pandemic.



Novartis Vaccine Manufacturing Plant Rendering, Holly Springs, NC

The Fast-Track Orlando Events Center Project Is Underway

Scheduled to open in the fall of 2010, the 800,000 square-foot Orlando Events Center will be home to both the National Basketball Association's Orlando Magic and the Arena Football League's Orlando Predators. The arena will also function as a large-venue hub for other public events in Central Florida, such as: minor league hockey, collegiate basketball, indoor soccer, concerts, circuses, stage shows and exhibitions. The 18,500-seat arena will offer 66 suites on two levels, with additional club and loge-level seating.

Continued on the next page

Exciting challenges accompany this marquee project, including LEED® certified sustainable design elements in various categories. Specific to John J. Kirlin's HVAC contract, we will be working closely with the City of Orlando and the construction manager to attain sustainable design with regard to indoor environmental quality and health, energy optimization and atmosphere protection, environmentally preferred operations and maintenance, and materials and resource conservation. This project also has high Minority and Women-Owned Business Enterprise (MBE/WBE) participation levels, which John J. Kirlin is committed to meeting or exceeding.

Our experience and capacity will prove invaluable when it comes to the challenge of the Orlando Event Center's fast-track schedule. In April 2009, our crew hit the ground running to accomplish mechanical rough-in within a tight 10-month timeframe.



Orlando Events Center Rendering

Although not all-inclusive, the mechanical scope includes: 18 indoor air handling units, eight custom air handling units, four desiccant air handling units, three hot water boilers, 212 fan coil units, 41 fan powered boxes, 159 variable air volume units, four computer room units, 106 fans, one triplex chilled water pumping package, one duplex heating hot water pumping package, 12 inline pumps, 17 unit heaters, two humidifiers, one heat exchanger and two split systems.

John J. Kirlin, LLC's project team of **Kevin Disotelle; George Case, LEED® AP; Bob Heslekrants; Don Fuller; Ralph Segarra; Fred Webster** and **Shari Soltis** is certainly up to this project's lofty expectations.

Mid-Atlantic Projects Exemplify Kirlin's Design-Build Experience and Strengths

Unlike typical two-phase delivery systems whereby the architect/engineering team designs a project and then the general contractor builds it, the design-build process is one in which the A/E team and the general contractor are hired by the Owner to collaboratively design a project from start to finish. In this scenario, the general contractor has the opportunity to involve specialized subcontractors to give critical input—from a builder's perspective—during the design phase.

John J. Kirlin's Mid-Atlantic Division has gained vast experience and strength in the design-build marketplace, which has proven to be of great value to our clients. Frequent design meetings among the general contractor, owner, and architect have allowed for open and direct communication from all parties and have enabled Kirlin to be involved in design decisions in order to provide the best value for our customers. By involving ourselves early in the design and coordination processes—both upstream and downstream—we have been able to prevent costly pre-and post-installation change orders which has resulted in direct financial benefits for our clients and end products of the highest value. Additionally, John J. Kirlin continues developing strong relationships with clients and developers who value our experience and expertise.

The following projects are examples of how John J. Kirlin, LLC has become a valuable partner in design-build construction.



Washington Navy Yard B200 Five-Story Building Exterior

Washington Navy Yard B200

The Washington Navy Yard B200 project involves the renovation of a five-story office building at the Navy Yard in Washington, D.C. Kirlin has teamed up with the general contractor to construct the project, and the engineer is working directly for John J. Kirlin, LLC.

Bi-weekly design meetings among all parties are instrumental in overcoming project obstacles, such as coordinating with multiple tenants who are moving to various locations. Another challenge being addressed is keeping an existing system intact on the first floor that will eventually tie into the new systems, which are comprised of semi-custom rooftop units, a new chiller plant, CRAC units and fan-powered terminal units, new rain leaders, and bathroom groups, along with the installation of a few kitchenettes.

Department of Veteran Affairs Capitol Region Data Center

John J. Kirlin, LLC is involved in the design and construction of the Tier III Capitol Region Data Center in Martinsburg, VA for the Department of Veteran Affairs. In data center terminology, Tier I is considered the most basic data center type and is most prone to downtime, while a Tier IV is the most functional and robust, meaning it is flexible and capable of coping well with variations in its operating environment with minimal damage, alteration or downtime.

Thanks to the design-build delivery method, John J. Kirlin, LLC has been able to be an active design team partner on this project. By sharing our data center construction experience and expertise with the engineer, general contractor and architect early on in the project planning phase, we can provide a project that meets or exceeds the VA's expectations while also eliminating unnecessary costs by employing our value engineering and value added processes. Additionally, our long-standing relationships with regional vendors and subcontractors allows us to offer their insights and to add detail to the engineer's design. Experience tells us that coordination at the lower-tier subcontractor and vendor levels creates a smoother installation during construction.

“John J. Kirlin, LLC has been able to utilize its data center expertise to incorporate redundant and robust designs into the conference center plans at little to no added cost.”

Andrews Air Force Base Conference Center

The Andrews Air Force Base Conference Center is a brand-new facility being constructed at Andrews Air Force Base in Prince George's County, MD. Kirlin is on the design-build construction team along with the general contractor and engineer.

The conference center will house many distinguished visitors, so the design criteria is more stringent than for most conference centers. John J. Kirlin, LLC has been able to utilize its data center expertise to incorporate redundant and robust designs into the conference center plans at little to no added cost. Our ability to pull information from a diverse background of projects allows us to assist the engineer in creating an HVAC system design that is best suited for the application at hand. Furthermore, our three-dimensional, computer-aided design (CAD) capabilities have allowed us to virtually coordinate the project with the architectural finishes and electrical requirements - eliminating the need for changes and post-installation re-work.

Kirlin's background of knowledge and cutting-edge coordination capabilities have proven to be an asset to the design-build construction team for the Andrews Air Force Base Conference Center.

Washington Nationals Ballpark: Design Build of America's National and Regional Award-Winning Project

As previously mentioned in our Special Features section, John J. Kirlin, LLC was on the design-build team that constructed Washington Nationals Ballpark. The 22-month schedule outpaced all other ballpark construction timelines in history.



The John J. Kirlin team took on the design-build aspect of the ballpark with enthusiasm. **Tony Giampapa, Jim Howard and Dave Jackson** approached the project with the mindset of collaborating with the construction team to produce a very durable HVAC and plumbing system that can withstand 47,000+ spectators for hundreds of baseball games throughout many seasons. Kirlin's work included over 55 miles of plumbing and HVAC piping serving 1,400 plumbing fixtures and 120 A/C units. The project features four air-cooled chillers that have a combined cooling capacity of 1,700 tons for the glycol chilled water system. This system not only supports the air conditioning equipment for the entire building; it also cools every walk-in freezer and refrigerator in the ballpark.

Tapping into the combined years of experience our team was equipped with, along with those of the engineering and leading stadium architecture firms, we were able to design and construct an extremely complex and highly functional system, on time and on budget. This milestone project served as a springboard for Kirlin to pursue many other diverse design-build applications.

In addition to winning a host of other industry awards (including those mentioned in our Special Features section and others listed below), the Nationals Ballpark project was recognized by the Design-Build Institute of America (DBIA) as its 2008 regional and nationwide award winner among public sector projects valued at \$15 million or more.

Other key project awards include: U.S Green Building Council's Award of Excellence; Associated General Contractors (AGC) of Washington D.C.'s Washington Contractors Award - New Construction; and AGC's Build America Award, Design-Build - New Construction.



This photo shows the depth of coordination necessary between ourselves, our subcontractors and other specialty trades to install utility piping for domestic hot and cold water, gas, plumbing, sprinkler systems and so forth.

Ft. Huachula Medical Clinic Renovation: A Special Projects Success Story

Recently, John J. Kirlin's Special Projects Division completed the design-build renovation of Raymond W. Bliss Army Health Center's Military Medical Clinic, a U.S. Army Ambulatory Health Center dedicated to providing primary care, internal medicine, general surgery, physical therapy, and preventive medicine to our troops.

The scope of this project included 8,000 square feet of renovations, and the addition of approximately 2,000 square feet of space, to this 1962-built facility. Lead and asbestos removal from the counter-flashing fascia of the roof, the interior walls and the flooring was necessary prior to any demolition or other renovation activities taking place.

Demolition of the roof, interior walls, flooring, ceiling grid and tiles, and mechanical and electrical mechanisms was accomplished in concert with the building's structural renovation design phase. This design-build scenario was particularly beneficial since the Special Projects team did not have access to the original as-built drawings indicating the building's structural make-up. The team was able to determine sooner (during demolition) than later that the roofing support system consisting of columns, steel supports, and concrete footings, ran in an east-west orientation rather than the north-south pattern that is more typical for this type of facility. Structural steel beams, columns and associated footings were added and/or relocated to support the newly installed roofing system.



The Ft. Huachula Medical Center roof was renovated in phases to prevent rain and moisture from entering the building. Exterior facility renovations included re-painting the building as well as upgrading the parking area, sidewalks, and curbs. Interior improvements consisted of the installation of Anti-Terrorism Force Protection (ATFP) windows and finishes, along with new mechanical, electrical, plumbing, and fire alarm systems. Facility additions included a new building entrance as well as new walls, flooring, restrooms, a records room, a triage office, a larger waiting/reception area, and a negative pressure isolation room with a separate restroom. Perimeter landscaping completed the package.

Design-build construction is currently underway for Ft. Huachula Medical Center's sister facility in Ft. Carson, CO.

We thank the Ft. Huachula Special Projects team for a job well done: Work Plan Manager **Keith McNair**, Vice President of Construction **Tom Berrett**, Project Manager **David Dueltgen**, and Onsite Manager **Carl Holbrook**.

Special Projects Completes Schofield Barracks Renovation Ahead of Schedule

Schofield Barracks Building 678 is a 14,400-square-foot military facility located in Honolulu on the island of Oahu, HI. The second floor of the facility once housed returning



deployed troops on medical hold. Though a portion of the first floor was unoccupied due to a hazardous floor condition, a communications switch center existed before the renovation.

The building now houses medical provider offices and exam rooms on the second floor, and dental treatment rooms on the first floor.

Built in the late 1920s, Schofield Barracks is listed in the Historical Register. To ensure the preservation of the building's structural and architectural integrity, Special Projects was required to consult the State Historic Preservation Division (SHPD) and Department of Public Works Environmental Department (PWED).

Despite limited funding for this project, Special Projects was committed to working closely with the Schofield Facility Manager to accommodate various cost reduction measures deemed necessary while maintaining a level of craftsmanship that the occupants would appreciate.



With its courtyard elevation, the lanai (or two-story covered walkway connecting the Schofield Barracks facilities), is a feature of the project of which we are proud. Other work included a new dental clinic with a reception/waiting area and an open bay, a new family practice interior corridor, and a new fire alarm/sprinkler system.

Schofield Barracks Building 678 was turned over ahead of schedule and well within budget.

For their extraordinary efforts, we would like to thank Design Manager and Regional Manager **Peter Fa**, AIA; and Special Projects' 2008 "Project Manager of the Year," **Wendall Watanabe**.

Kirlin New Projects Roster

FLORIDA DIVISION

- West Water Treatment Plant R.O. Expansion; Miramar, FL
- Orlando Events Center; Orlando, FL
- Palm Beach County Main Jail Expansion; Belle Glade, FL
- Palm Beach County Jail Expansion II Outbuildings; Belle Glade, FL
- Tampa International Airport Airside A Cooling Tower Pipe Repairs; Tampa, FL

MID-ATLANTIC DIVISION

- Andrews Air Force Base, Conference Center; Prince George's County, MD
- Defense Media; Fort Meade, MD
- GMU Central Plant Updates; Fairfax, VA
- Montgomery College; Rockville, MD
- Washington Hilton, Phase I; Washington, D.C.
- Waterfront Tenant Fit-Out; Washington, D.C.

NORTH CAROLINA DIVISION

- Novartis Yard Piping; Holly Springs, NC
- Novartis Vaccine Manufacturing Facility, Holly Springs, NC
- UNC Belltower-Central Energy Plant; Chapel Hill, NC

MECHANICAL SERVICES DIVISION

- 700 11th Street; Washington, D.C.
- 950 L'Enfant Plaza; Washington, D.C.
- Armed Force Retirement Home; Washington, D.C.
- Braddock Place; Alexandria, VA
- Chevy Chase Pavillion; Washington, D.C.
- Clark Building Data Center; Bethesda, MD
- DISA-INMS Bolling AFB; Washington, DC
- Ft. Belvoir Renovate Vehicle; Ft. Belvoir,
- Ft. Meade Building 4214; Fort Meade, MD
- Hyatt Regency; Reston, VA

- IBT Annex; Washington, D.C.
- McPherson Building; Washington, DC
- NIH Renovation Building 12; Bethesda, MD
- NIH Renovation Room G800; Bethesda, MD
- NRL Building A59; Washington, D.C.
- NSA Building 9805; Fort Meade, MD
- Office of Thrift Supervision; Washington, D.C.
- Renaissance Hotel; Baltimore, MD
- Woodholm; Pikesville, MD

SPECIAL PROJECTS DIVISION

- Ft. Bliss, TX:
 - William Beaumont Army Med Center Campus & 2400 Area Schematics
 - Building 2485A Physician Room Audible Alarms
 - Building 9503 Door & Sidewalk Repairs
 - Building 2485A Camera, DVR, Monitor & Security Locks
 - Building 9503 Electrical & Pharmacy Repairs
 - Building 7777 Door Repairs
 - Miscellaneous Hospital Improvements
 - Fire Barrier, Smoke Detector, Shutter & Exit Sign Repairs
 - Bradley Annex 3rd Floor Carpet Repairs
 - Signage & Restroom Accessories
- Ft. Lewis, WA:
 - Radiology Mammography Waiting Area Renovation Site Survey/Work Plan
 - Nurse Call System, Building 9040
- Ft. Jackson, SC:
 - Oliver Building & Basement Renovation
 - Troop Medical Clinic Renovation
- Ft. Hood, TX:
 - Mold Remediation
- Ft. Polk, LA:
 - Site Survey, Work Plan & 7th Floor Repair

JJK GIVES BACK

In February, the **Kirlin Corporate Wellness Committee** received an enthusiastic note of gratitude for coordinating the collection of 1,008 pounds of food in December for Rockville-based **Manna Food Center**. The donation helped feed the 650 people per week who visit the kitchen, in addition to the Friday take-home "Smart Sacks" program that ensures low-income children don't go hungry or malnourished over the weekend.

Caryl Shuham recently celebrated her 20th anniversary with John J. Kirlin, LLC. In lieu of an anniversary gift, she asked that the monetary equivalent be donated to the **Crohn's and Colitis Foundation of America**, a charity she has supported for several years.

In March, a trade contractor made a donation to **The Foundation Fighting Blindness** in lieu of payment for **Rob Bacon's** participation as a panel speaker representing John J. Kirlin, LLC.

Kirlin's **Mike Wilson** (fourth from right) was pleased to present the proceeds from his **Florida Division's 2008 Holiday Card Fund** charitable drive,

to the administrators of Memorial Regional Hospital (MRH) in Hollywood, FL. He was accompanied by Kirlin team member **Jennifer Davis** (second from right), Chairperson of the MRH Patient/Family Advisory Council. The Division's original 2007 donation allowed for the establishment of the John J. Kirlin LLC Patient/Family Resource Center Fund, which supported the center's build-out and installation of computer workstations, centralized equipment, and other business center services. The 2008 proceeds will support the center's ongoing efforts and expansion plans for the council's Hospital Hospitality House: a clean, home-like short-term emergency lodging facility within walking distance of the hospital for immediate family members of critically ill patients.



EMPLOYEE PIPELINE

Special Awards

Kirlin Special Projects 2008 Awards

Employee of the Year: Angel Pearson

Angel is dedicated, hard-working and willing to step up to the plate whenever necessary. In 2008, she fulfilled her estimating support responsibilities while also tackling small business tracking and reporting. During the hectic fiscal year-end, she filled in as a documents control clerk. Her involvement with the Wellness Committee has helped her division stay focused on their individual goals. Angel willingly accepts additional work without compromising quality, and her overall demeanor always remains the same: pleasant and friendly.



Project Manager of the Year: Wendall Watanabe

Wendell won this award due to his professionalism and commitment to the Schofield Barracks site in Hawaii. A dedicated Special Projects employee since 2001, Wendell has, once again, scored in the upper 2% of project managers during his yearly Q/C, safety and customer evaluations. His projects are consistently completed on time and within budget. With Wendall, quality comes first, yet safety expectations and deadlines are still achieved. His dedication to managing projects from start to finish is second to none.

Florida Division 2008 Awards:

Victor Urbanic Dedicated Service Award: Jim Watkins

Consistent with the former Florida VP of Estimating for whom this award was created, Jim Watkins (pictured far right) earned this award for his hard work and dedication to the Tampa Office for the past eight years.



Customer Centered Award - Rick McMahon, Ray Mehta, Mike Lynch, Andy Sanek

Pictured at right and in the order in which they were named, these men have gone above and beyond on our Miami International Airport North Terminal Development project by achieving numerous critical milestone dates - on time and on budget - and for consistently taking care of the customer.



President's Award: Jennifer Davis (center)

Jennifer's tenure with John J. Kirlin, LLC exceeds 15 years, but her dedication can't be measured by time alone. In her role supporting our senior executive team, Jennifer brings confidence, competence, and professional poise.



Employee of the Year: Nestor Morell (center) – Despite Nestor successfully juggling multiple condominium project close-outs, he proved himself further by never saying “no” when asked to take on more.

John J. Kirlin, LLC Mid-Atlantic Division Employees of the Month – February 2009

Ernest Stevens, Plumbing Foreman for the United Therapeutics project in Silver Spring, MD, has been working diligently to install groundwork, lay out sleeves and inserts, and plan this difficult project which consists of various types of lab piping systems.

David Rines, Steamfitter at the Goddard Space Flight Center, NASA project, was recognized for his hard work and dedication to the office space VAV box rough-in, second-floor mechanical room pipe-out, and completion of the penthouse machine room pipe-out.

John J. Kirlins Special Projects 2008 Safety Awards:

Project Manager	Location	Safe Man Hours
Lyman Johnson	Ft. Jackson, SC	51,859
Richard Lennon	Ft. Jackson, SC	39,030
Tobin Allen	Ft. Carson, CO	32,810
Wendall Watanabe	Schofield Barracks, HI	26,832
Richard Grant	Ft. Hood, TX	18,008
Bill McMurray	Ft. Jackson, SC	17,381
Tony Parker	Ft. Hood, TX	16,249
Rodney Weyant	Walter Reed, DC	14,817
Carl Holbrook	Ft. Carson, CO; Ft. Huachuca, AZ	13,443
Joe McGee	Ft. Myer, VA	13,134
Andrew Dawson	Natick, MA	8,513
Jimmy Crenshaw	Ft. Benning, GA	7,383
Jeff Mongar	Walter Reed, DC	6,869

EMPLOYEE PIPELINE

Promotions

John J. Kirlin LLC's Florida Division is pleased to announce the promotion of **John Buhler** (center) to Vice President from Construction Executive. **Ralph Segarra** (far right) also earned his promotion to Project Manager while working on the Gulf Coast Hospital Project in Ft. Myers, FL.



The Florida Division welcomes **Chuck Woods**, their new Sheet Metal Estimator who joins us with 37 years of experience in the industry. In his free time, Chuck enjoys doting on his 9-year-old grandson, going to the movies and ocean fishing.



Mechanical Services hired **Daniel Goshu** in January to enhance their estimating team. Daniel lives in Arlington, VA with his wife, Lishan, and children Lida, Daniel, and Mena. Daniel enjoys reading, art, and traveling.



Congratulations to **Lyman Johnson** on his promotion to Special Projects Senior Project Manager. Since March 2005, Lyman has been successfully building projects, relationships and business at the Ft. Jackson, SC site.

Congratulations to **Ed Baxter, Jr.** for his promotion to John J. Kirlin Mid-Atlantic Region Construction Executive.



Sam Gepner joined John J. Kirlin, LLC in January as a field engineer at the Novartis jobsite in Holly Springs, NC. He graduated last December with a degree in Mechanical Engineering Technology. Sam's hobbies include working on his truck and caring for his six horses, one colt and one philly.



New Employees

Karen Arriola has been the Rockville, MD office Facility Coordinator since May 2008. Among many other Central Services functions, Karen greets visitors and manages the phone lines. She enjoys spending time with family and friends, including going to concerts and shopping with her sisters.



Michael Kulp joined Central Services in December 2008.



He primarily manages the mail room and coordinates mass printing and photocopy orders. Mike and his wife Jaqueline live in Germantown, MD. He enjoys watching football, fishing, playing Playstation 3 and walking his dog Casper.

Corporate Human Resources welcomed **Rosa Mesa** in October 2008. As HR Assistant, she manages benefits enrollment, and processes timesheets and new hire paperwork. Rosa and her 13-year-old daughter Alexia live in Chevy Chase, MD. They enjoy cooking, movies, duckpin bowling, board games and visiting family in DC.



Recently, the Rockville Fabrication Facility gained **Cameron Matthews** as their Administrative Assistant. She enjoys cooking, playing basketball, bowling, and selling Avon. Cameron and her husband, Darian, reside in Laurel, MD and are expecting their first child in August.

Roy Brown, Sr. (not pictured) is a new Mechanical Services on-site technician at the VA-4 Data Center. Roy loves the outdoors and enjoys hiking, water skiing, softball and bowling.



Donald Fix, PE joined Special Projects as the Ft. Myer, VA Project Manager. A Vienna, VA resident, Donald loves to play golf, read, ski, enjoy classical music and spend time with his wife of five years, Astrid, and their children – four-year-old Connor and two-year-old Ashley.

The corporate office welcomed CIO **Marc Kraus** in February. He supports the IT department's overall needs while taking its staff and infrastructure to the next level. Marc is married to Jennifer and lives in Rockville, MD. He enjoys golf, skiing and tennis.



Special Projects welcomes **Bonnie Jones** as the administrative assistant at Ft. Carson, CO. She and her husband Larry (in the U.S. Air Force) have been married for four years and are currently stationed in Colorado with hopes of retiring there. Bonnie enjoys snow skiing, dancing, exercising, and making jewelry.



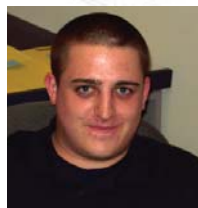
Tammy Chittum joined Mechanical Services in February as their Division Controller. She lives in Odenton, MD with her husband Brian, her children Joe and Jillian, and her cockapoo Jake.



Evan Moody was hired as the Special Projects, LLC Assistant Project Manager at the Ft. Carson, CO site. Eighteen months ago, Evan married his high-school sweetheart, Laura (from New England). In the summer, they camp in the Colorado mountains or work in the yard, and in the winter months, they ski or ice fish on weekends.



Abby Glackin joined John J. Kirlin, LLC in February. She is CEO Rob Bacon's assistant and the editor of *Piping Up*. New to Maryland, Abby's love of nature led her to settle in Germantown's Black Hills Regional Park where she enjoys hiking and cooking with her boyfriend, Mark.



This past March, **Kevin Cook** joined Mechanical Services as a project engineer/assistant project manager. Kevin lives in Laurel, MD and enjoys painting and riding motorcycles.

Damian Polanco joined Special Projects LLC as the Ft. Bliss, TX Assistant Project Manager. Damian lives in El Paso and enjoys Pugilism, chess, hiking and swimming.



Mechanical Services hired **Heather Brunt** as a dispatcher in March. She and her son Darrien reside in Germantown, MD. Heather loves spending time with family and friends, as well as watching drag racing and the Washington Redskins.

Retirement

After 11 years of dedicated service to John J. Kirlin's Carolinas coordination department, **Bob Fleming** has decided to retire.

According to co-workers, Bob has truly enriched their lives by generously sharing his knowledge, experience and wisdom; his wit and ornry sense of humor; and his team-oriented nature - whether on the job or at John J. Kirlin family events, like softball and bowling.

Those he is known to be a real practical joker by many, anyone who knows Bob can speak very seriously about his work ethic and unwavering dedication to John J. Kirlin.



Here are a few comments Carolinas' coordination employees shared with us about working with Bob:

Bob has been a vital part of our coordination department... His knowledge and decades of experience have made us a leader in the plumbing and mechanical industry. Bob's eagerness to share and teach others will continue to grow this department for many years to come."

- David Conley

"Bob has always been a steady, hard-working man who never wanted to be the first out of the door. If he was, he gave the impression that something must be wrong."

- Bill Thornton

"I still don't know what the 'V' stands for [in his name] other than 'valuable'." - Tommy Mills

John J. Kirlin, LLC wishes you the very best, Bob, and we appreciate all you have done for our company and for our employees. Enjoy your retirement!

Kirlin Rockville Wellness Initiatives

On March 6, Rockille Corporate Wellness Committee members' offices were visited by 85 proud participants of the "2009 'Step Into the New Year!' Challenge." JJK sports bottles and scratch-off lottery tickets were claimed in exchange for pedometers (passed out in late January) registering at least 50 miles acquired during the month of February. Proving that they "walk the talk," **Rob Bacon** and **Bill Goodrum** were among 22 other employees who clocked 100+ miles: **Ron Crampton, Charlie Burlew, Angel Pearson, Shane Leatherman, Anna Richards, Mark Poulton, Mark Canter, Tony Alexander, Jason Baker, Al Becke, Jamaal Drumgold, Katrina Fleming, Tony Giampapa, Terry Green, Jim Golden, A.J. Miles, Ernie Brady, Amanda Mathewson, Mary Mathewson, Jessica Meador, Richard Paist** and **Lee Rolfes**.

Through April 30, each Rockville Kirlin Companies suite competed for the highest average miles per person in the "Challenge of the Suites" competition. In May, a co-ed team of 12 Kirlin employees representing each division will compete against 12 neighboring Boland employees in the "First Annual B-K Challenge." Contestants will earn a point per day for doing the prescribed stretches and stengthening exercises. The team with the most points will hold the honorary "B-K Cup" for one year. QuickFit coach Rick Bradley will be the referee. The event was kicked off on March 27 with a light luncheon and a healthy dose of competitive spirit! See the August issue of *Piping Up* for the outcome of the "B-K Challenge".

Graduations

Gloria Jimenez' son, Alejandro, graduated from Florida International University on December 16, 2008. Alejandro received his bachelor's degree with a dual major in marketing and international business.



Honoring the Military



Candace and **Dan Harrity** are proud to share that their son, Darren Harrity, recently graduated from the U.S. Coast Guard Recruit Training Center in Cape May, NJ. During the training program, he completed a vigorous curriculum of academics, practical instruction on water safety and survival, military customs and courtesies, seamanship skills, first aid, fire fighting and marksmanship. A major emphasis was also placed on physical fitness, health and wellness as well as the Coast Guard's core values – honor, respect and devotion to duty.

Robin Jones and his wife Pat are proud to announce that their son, Lieutenant Dennis Jones, Jr. of the U.S. Navy, was promoted to Lieutenant Commander on March 1, 2009.



Recently, CFO **Bill Goodrum**, his wife Catherine (Tredway) Goodrum and their three children honored the life of Catherine's late father, retired Army Colonel Robert N. Tredway, who passed away March 10.

West Point graduate Robert Tredway became a U.S. Army artillery officer, then helicopter pilot. He served two tours of duty overseas during the Vietnam War, and served as a commander and staff officer in Korea. Later in his military career, Colonel Tredway served with the President's Emergency Mobilization Planning Board. As such, he was a Defense Department representative to the National Security Council inter-agency task force and was the staff officer responsible for large-scale military exercises.

Tredway's military accolades include a Silver Star earned in 1969 for maneuvering his helicopter in the midst of enemy fire so troops could replenish their ammunition, two Distinguished Flying Crosses, four Bronze Star Medals and two Purple Hearts.

Mr. Tredway's civilian years following his 1982 military retirement and 16 years in the corporate world were as inspirational as his earlier ones. Mr. Tredway applied his Toastmasters International training and his historical knowledge of our nation's Capitol toward becoming a licensed Washington, D.C. tour guide. Robert also completed the Richard Petty racing school, was a talented photographer, and twice in his 60s, he landed his helicopter in treacherous weather and went glacier skiing.

In addition to his impressive military record and awards, Colonel Tredway's legacy also includes the Combat

Helicopter Pilots Association of which he was a founding member, as well as the Wounded Warrior Program that he co-founded along with other West Point class of '58 graduates to provide one-on-one career-related mentoring to severely wounded soldiers.

Colonel Tredway will be formally interred at Arlington National Cemetery on July 6, 2009. His casket will be carried by an honor guard to a horse-drawn caisson that will proceed to his grave site along with a riderless horse, a horse platoon, and band. We are grateful to Colonel Tredway for his dedicated service to our country!

Engagements, Weddings, Anniversaries

Project Manager **Jessica Meador** became engaged to Eric Willie in October 2008. The couple is planning a 2009 fall wedding in Pennsylvania.



Scott and Corinne Tillman who were married in Wellington, FL on November 8, 2008. Sandy and **Tim Tillman** are Scott's parents.

Congratulations to Mrs. **Lekethia (Lane) Cross** on her March 14 marriage to Wilmer Cross. The ceremony took place at Cherry Hill Park in College Park, MD.



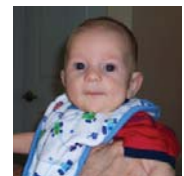
Kirlin Births

Congratulations to new parents Meghan and **Tommy Tugwell**, and grandfather **Ernie Brady**, on the February 11 birth of Carson Thomas Tugwell. The baby was eight pounds, 11 ounces, and 23" long.



Congratulations to Sandy and **Tim Tillman** who welcomed their first grandchild, Samantha. She was born August 29, 2008 to the Tillman's daughter and son-in-law, Leslie and Michael Moore. At birth, Samantha was 19" long and weighed five pounds, five ounces.

Welcome, Christian, new son of Susan and **John Szufkada**. Born on October 30, 2008 and weighing eight pounds and measuring 19" long, Christian joins his six-year-old sister Lindsey.



Congratulations to first-time grandparents Fran and **Chris Denman**, who welcomed Kia Christopher Myers Denman on March 24. The baby was nine pounds, five ounces and 21½" long. Parents Crystal Myers and Sean Denman are ecstatic!

Ralph Conte and his wife Diane welcomed their first grandchild on March 18. Isabella Marie Conte, born to Henry and Julie Conte, weighed just under eight pounds and was 20½” long.



Florida's **Tripp Taylor** and his fiancé welcomed “Ty” (Ralph Leon Taylor, IV) into the world on February 23. The baby weighed seven pounds, nine ounces.



Vacations/Events



Congratulations to **Gwen Thomas** (pictured far right) and her award-winning Montgomery Blair High School Pom Squad, who placed 3rd for Division III, and also took home the 3rd place Captain and Spirit Award at the Montgomery County Poms Competition on February 1.



Rick Kalczuk's wife, Amber (left), ran her first half-marathon on December 13, 2008. She completed The Marathon of the Palm Beaches in two hours and four minutes, putting her in the top 25%. Amber now feels ready to run the full marathon in 2009. Go Amber!



Shari Soltis and her son, Nick enjoyed a vacation trip to the western part of the United States in September 2008. When asked what was the high point of their trip, Shari says it's unanimous - “The Grand Canyon”!

Want to support

UPDOC?

If anyone is interested in learning more about this new concept that is sweeping the nation and how you can be part of it, please contact your Kirlin supervisor, division president, receptionist or *Piping Up* editor. UPDOC is bringing smiles to faces everywhere these days!

HR Corner: New Benefits Broker

We are pleased that Kelly & Associates Insurance Group was recently chosen as our new benefits broker and consultant. They will be providing several enhancements and service improvements to enrolled employees, including an on-line benefits program that will offer a new paperless open enrollment process in July, and the ability to make other allowed HR-related changes throughout the year.

Kelly is available Monday-Friday from 8:30 am to 5:30 pm at 800-733-8166 to answer general benefits questions, including claims issues. Stay tuned for more information about the enrollment process via e-mail.

The Kirlin HELP Line

The Kirlin HELP Line is available to assist all employees with any work-related issues they might experience, including questions relating to business ethics. If you have a question, or need guidance or feedback, please call the HELP Line at 1-866-255-5462 and leave a message. You may remain anonymous if you wish.

La Linea de AYUDA de Kirlin

La Linea de AYUDA de Kirlin esta disponible para apoyar a todos los empleados con cualquier asunto relacionado con el trabajo que puedan experimentar, inclusive las preguntas sobre la etica comercial. Si usted tiene alguna pregunta o si necesita ayuda, llame a la Línea de AYUDA por favor 1-866-255-5462 y deje un recado. Puede hacerlo anonimamente si lo prefiere.



“Building our company to become the business partner and employer of choice”

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